2018 Meet the Buyer Showcase

Connecting the energy industry across Northern Australia
NERA’s Leap Voucher helping SMEs to overcome barriers to commercialisation

NERA’s vision is for Australia to be a global energy powerhouse and a leading source of knowledge and solutions for the energy resources sector.

Getting a novel product into the energy resources supply chain isn’t easy, and sometimes it’s the small challenges that present the longest delays and greatest frustrations.

That’s why NERA’s Leap Vouchers are designed to encourage SMEs and innovators to work with potential clients in energy resources to overcome a specific challenge or barrier to getting their technology adopted.

NERA is looking for 12 innovative SMEs to drive competitiveness, productivity and sustainability across Australia’s energy resources sector. Each SME will receive $20,000* to develop, modify and/or pilot their product with a potential client.

NERA’s Leap Voucher is a national program aimed at encouraging collaboration and innovative SMEs from across the country are invited to apply.

Building a brighter energy future

*must be matched by equivalent cash contribution
Meet our NT Businesses...
A & B Welding is a fully accredited, privately owned Northern Territory Company renowned for providing high-quality, practical and cost-saving solutions for the most challenging piping projects whilst ensuring the safety of all stakeholders.

Established in 1986, A & B Welding has over 30 years’ onshore and offshore experience in the Oil and Gas Industry, manufacturing and welding of piping systems, structural fabrication in accordance with International/Australian Standards and Client specifications. Our quality processes and highly skilled local team ensure that even the most demanding deadlines and requirements are met, we have the capacity to fabricate and weld 1,000 plus linear meters of piping per week or 15-20 ton of structural steel per week in our custom built facilities at East Arm.

Services provided include but are not limited to specialised welding of all alloy and carbon steel pipe spooling, piping for low and high pressure applications, NATA accredited hydrostatic testing, structural fabrication and welding and flange management with 24/7 service. We can provide labour hire for onsite, offshore, maintenance and shutdown requirements with our fully trained and accredited personnel.
A&J Communications is a locally owned and operated communications, security and audio visual installation and maintenance company for over 13 years. Our team of 7 technically competent project managers and 32 licensed technicians can design, supply, install, commission and provide maintenance to a range of technology solutions, including:

- Certified copper and optic fibre networks
- Phone systems and RF systems
- Security systems, CCTV and access control
- Dry fire solutions
- MATV, satellite and wireless solutions
- Audio visual, public address and nurse call systems

We have warehouses and offices in Darwin NT, Toowoomba Qld and Dili Timor Leste, servicing the whole of northern Australia, Timor Leste and offshore projects.

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Operating from over 200 locations worldwide and 22 locations in Australia Pacific, Aggreko is uniquely qualified to provide power, industrial heating and cooling for the Oil and Gas Industry. We deliver the benefit of experience gained providing onshore and offshore services, and our rental equipment is designed and built to meet the stringent requirements of the industry. From exploration and start-up to decommissioning, we can support you at every stage of your operation to keep your activities running smoothly both on and off-shore including:

- Provision of power to support operations - Ranging from stand-alone diesel and gas generator rental packages up to multi-megawatt LV/HV turnkey solutions. Whether you need power during construction, production, turnarounds or emergencies, we can tailor a package to make sure you get the right level of power.
- Power to support artificial lift programs (well pumps: diesel and gas).
- Provision of load banks (resistive and reactive) for commissioning and testing of power generation packages (reciprocating and turbine) used within onshore facilities and offshore installations.
- Provision of temperature and humidity control solutions to support production and operations.
- A range of crash frames available for offshore lifting standard DNV2.7-1.

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Ampcontrol is one of Australia’s largest electrical and electronic engineering suppliers to the mining, industrial, energy, renewables and tunnelling sectors. Combining significant engineering expertise with an extensive network of field service teams to solve the most complex operational challenges, Ampcontrol offers customers a complete, end to end solution.

Specialising in power control, communications and networking solutions, Ampcontrol also manufactures a range of power distribution equipment that can be customised to exact specifications and operating conditions. From power transformers to fully transportable switchrooms, Ampcontrol has 50 years experience in delivering solutions, not out of the box products. With an extensive network of fully licenced High Voltage field service teams, we can mobilise quickly to support customers through shut downs, onsite testing and fault finding.

We are a licensed NT electrical contractor and accredited by CAL to carry out work across LV/HV power generation systems, Electrical and Automatic control systems, Transmission and Distribution systems, Uninterruptible Power Supply and Battery banks (install and repair).

For our customers in the energy sector, we actively leverage multiple capabilities within our Group which include gas detection equipment and cables through to innovative, remote and off grid AC and DC power infrastructure that utilises solar or other hybrid energy sources.

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ATOM is one of Australia’s leading and fastest growing industrial and safety supply companies. At ATOM we believe that it’s often the little things you need to get the job done. So we’re here to make things easy, taking care of the little things, allowing you to get on with the job.

Our experience servicing the Mining and Civil, Oil and Gas, Government, Electrical, Maintenance Repair and Operations, Commercial, Construction, Infrastructure, Agricultural and Engineering industries goes back over 40 years, so you know you’re in great hands with ATOM. While we specialise in servicing the business sector, our open format walkthrough warehouses mean that the general public are welcome to visit any of our warehouses for all of their tooling and hardware requirements.

Whether it is our extensive inventory control solutions, our range of personalised purchasing options, direct sourcing, our industrial experts or access to over one million industrial and safety products - know that it is Easy @ ATOM.

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Cairns Industries Pty Ltd is a building and civil construction company based in Borroloola. It was founded by Shaun and Kym Cairns in 2006. Their services include:
- Building and maintenance including all trades such as refrigeration mechanic, electrician, carpenters, plumber, boilermaker, diesel mechanic and fitters.
- Machinery hire — grader, loader, agitators trucks, rockbreaker, excavators, bobcat and auger, Prime movers, side tippers, heavy haulage floats, 6 wheel water trucks, tilt tray, Manitou, Franna crane, roller and backhoe.
- Manufacture and repair of hydraulic hoses.
- Concrete supply — fixed and mobile concrete batch plants

The Mobile Concrete Batch Plants provide a comprehensive mobile concrete batching service anywhere in Australia that can supply an average of up to 60 cubic metres of concrete per hour, is fully computerised and OH&S compliant to mine specifications.

The batch plants can be set up anywhere, and can be mobilised in a day. They have supplied concrete to locations as remote as Yam Island in the Torres Strait, and for projects of any size, including the Phillip Creek Compressor Station for the Northern Gas Pipeline and various projects for McArthur River Mine.

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Coffey, A Tetra Tech Company
Coffey’s experts are at the forefront of their specialisation in engineering, geotechnical, testing, environmental and project management services. We deliver technical excellence to manage complex risks and create innovative and exciting opportunities in collaboration with our clients – providing value throughout the whole asset life-cycle in the transport and property infrastructure, and energy and resources sectors.
We empower our people to use their diverse range of technical and consulting expertise, addressing today’s challenges to make a difference for the future.
In 2016, we joined Tetra Tech, a leading provider of consulting, engineering, program management, construction management, and technical services. We’re now part of a team of 16,000 people working in 400 locations across the globe – combining the resources of a global, multi billion dollar company with Coffey’s reputation and deep expertise in the regions that we operate.
It’s a strong partnership that’s supporting our growth and creating exciting opportunities.

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Connect Environmental is a Darwin-based environmental approvals, management and biodiversity consultancy, led by Mihkel Proos and built on high performance. Mihkel is an Approvals Specialist and Principal Environmental Consultant with 16 years’ experience in the environmental field. Connect Environmental was created to provide the Northern Territory with a professional environmental consultancy that delivers high quality products focussed on clarity, transparency and productivity. We believe in maintaining an informed approach that is highly collaborative and provides value for money. Our capabilities include:

- Environmental assessments under NT and Commonwealth legislation;
- Approvals pathway planning and project management;
- Flora and fauna surveys;
- Environmental risk assessments;
- Environmental impact assessments;
- Environment management plans;
- Weed assessments and management plans;
- Rehabilitation assessments and plans; and
- Offsets calculations and strategies.

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LEGENDS like Bill King from Australian Adventure Tours (AAT Kings), one of our earliest customers, built his business on the back of the Bedford 4WDs that we supplied him. Since the 1960's, our company has learnt from these pioneers – sometimes the hard way.

While every vehicle has its strengths, they all have weaknesses that can stop them in their tracks without a care for location. We’ve learnt what works well and how we can strengthen a vehicle to ensure safe passage through our dangerous yet beautiful landscape.

It all began with Bedfords and Leylands and continued through Land Cruisers and Patrols to where we are today with a quickly spreading market of 4WD Utilities that are themselves on their own pioneering journey.

Over the years, the knowledge we have shared with our customers has manifested itself into a unique range of over 40,000 4WD parts. They are the culmination of 50 years of engineering, testing and manufacture that has allowed us to assist other regions of the world, including Africa.

As a customer, you are part of this journey and we thank you for your contribution.

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Duratec has grown to become a well-respected market leader in asset and protection and infrastructure upgrade. During this time, we have successfully completed a diverse range of projects in the NT for clients in the mining, industrial, oil and gas, defence and marine sectors, as well as government and commercial infrastructure.

As a solutions-driven company, we are committed to providing you with remediation and protection services that meet the unique needs of your projects. We offer 360-degree service for the whole life of your assets. Condition assessments and reports enabling the best protection and remediation strategies to be selected by our clients, inclusive of realistic budgets.

A full range of integrated services for the protection and remediation of steel and concrete assets and structures. Ongoing/regular maintenance and shutdown programs to ensure your assets are always maintained in safe and serviceable conditions.

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We pride ourselves on providing our customers with a greater depth of technical support for engineering analysis, design, diagnostics and maintenance performance improvement with an uncompromised focus on safety and a promise to provide a high quality service for a reasonable cost.

EnerMech’s success has been built on a firm financial footing, with continued investment from directors/shareholders, our long-term private equity investor Lime Rock Partners, and leading banks. To date over $400M has been invested in building our international capability and our annual operating turnover is $500M.

Our growth has been achieved by both acquisition and strategically planned and managed organic expansion into new service lines and territories.
ERGT Australia provides professional, engaging and safe training which develops capability for high risk industries. In 2016, after 22 years of delivering training throughout Australia, ERGT established our first training centre in the Northern Territory. This specialist centre confirmed the Northern Territory as a key pillar to our growth and development.

The need for this centre had been expressed by several of our clients, key operators of major projects in the NT. Previously they only had the option of sending their NT employees interstate for vital training. Through the establishment of an Oil and Gas specialist training centre in Darwin ERGT were able to service our not only clients’ demand but that of the local NT workforce.

During the first two years of locally supporting the NT further demand for an expansion of our capability to include a dedicated Fire Training Ground. To meet this demand ERGT consulted with our clients and joined with Charles Darwin University to plan, develop and launch an AMSA and ASQA approved Fire Ground. On the 1st of August 2018 ERGT, CDU and the Northern Territory Government proudly launched the Fire Ground to the NT workforce and operators.
Fire Protection Professionals International Pty Ltd is a locally owned and operated company, trading for over 20 years. We cover the whole of Northern Australia, and specialise in offshore marine and remote servicing. In line with our community policy, we are working in partnership with Aboriginal Corporations to provide training, mentoring & employment opportunities to the local Aboriginal people in each location in which we work.

Our main areas of business focus and industry expertise are as follows:

- Fire & Safety Equipment Inspection, Testing, Maintenance, Surveys and Auditing;
- Design & Installation of Suppression, Detection and other fire Systems for the Petrochemical, Mining, Oil & Gas, Shipping and all associated Industries
- Fire, Safety & Asset Maintenance (Fire Protection) Training

Our focus has always and continues to be, providing the highest quality service in the industry.

Our local & international accreditations, namely American Bureau of Shipping, Fire Protection Association of Australia (FPAA) Fire Protection Accreditation Scheme (FPAS) Accredited Business No IT 24824, Extinguishing Agent Trading Authorisation (EATA) Holder no EATA17281 allow us to service all fire safety related systems, and attest to our professionalism and dedication to quality.

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Freo group is the leading provider of crane hire and material logistics management in Australia since 1974. We provide a complete range of crane hire, heavy lifting, logistics management, oversize transport, materials handling, warehousing and storage services from our many locations across Australia. At Freo Group we are committed to offering our services in a manner that promotes strong community, health & safety excellence, and environmental responsibility.

We provide services to some of Australia’s leading “Blue Chip” clients, including BHP Billiton, Rio Tinto, Woodside, Fortescue Metals Group, BP, Inpex, Chevron, Apache Corporation, Newcrest Mining Limited, AngloGold Ashanti, Anglo America, Westfarmers, Tronox, Karara Mining, in addition to various utility companies and international Oil & Gas companies.

In early 2012, Marmon Crane Services Inc. a Berkshire Hathaway Company, acquired Freo Group Limited. Marmon Crane services Inc. is one of 11 business sectors within the Marmon Group, which is an international association of more than 185 manufacturing and service businesses with a collective revenue of approximately US $8 billion.

This acquisition has paved the way for Freo Group’s ongoing expansion and gives us access to the world’s best practices, systems and processes of an international conglomerate.
GPA is a highly experienced consulting engineering group providing EPCM services to Australia’s heavy industries since 1987. At GPA, we have a large team of engineers and support staff operating at our offices in Darwin, Adelaide, Brisbane and Perth with the ability to deliver single disciplinary projects through to large multidisciplinary developments for either Greenfield or Brownfield operations.

GPA also provides a range of engineering studies and services including early conceptual, feasibility, cost estimates, safety management, hazardous area compliance, HAZOP/CHAZOP and SIL assessments.

Our reputation as a superior quality consultancy, where difficult challenges are embraced, is underpinned by a stable workforce residing in a culture that genuinely values staff and a long term investment in skills.
Horizon Resources International provides specialist, quality and cost-effective technical and engineering consultancy services to the oil and gas drilling and production industries, specifically:

- Rig Inspections and Full Rig Condition Surveys
- Rig Reactivation Support
- Project Management
- Rig Commissioning and Hands-on Rig Upgrade and Support
- Full Rig Condition Surveys
- Rig Assessment and Valuation
- Rig Reactivation Acceptance Testing
- Rig Commissioning Acceptance Testing
- HSE and Management System Audits
- Quality Supplier Management Audits
- Competency Audits and a wide range of Training Courses

Our business is founded on the principle of valuing long term relationships with our clients, partners and suppliers, and does so by offering distinct areas of expertise.

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iFind Pipes N Cables is a Northern Territory owned and operated company. iFind has extensive experience in all facets of underground service locations and hydro vacuum excavations with a broad customer base such as oil and gas, defence, all levels of government and civil construction.

iFind has one of the largest fleets of Vermeer Hydro Vacuum Excavators in Australia. Our fleet has a variety of spoil and water tank sizes and we can offer varying high and low water pressures to meet specific project requirements. All machines meet mine specification and stringent safety standards. A strict preventative maintenance program ensures all machines are running efficiently, minimising the chance of breakdown and lost time on your project.

iFind is highly experienced in providing hydro vac and service locations services into remote locations.

Our services:

- Hydro Vacuum Excavation – Wet & Dry Hire
- Water Jetter Rodding- Pit, Tank & Conduit Cleaning
- Underground Service Locations
- Ground Penetrating Radar (GPR)
- Concrete Scanning
- Acoustic Leak Detection

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Industry Skills Advisory Council NT (ISACNT) is an independent, not for profit organisation that provides advice to and gathers feedback from Northern Territory businesses on skills shortages. Our purpose is to work closely with Northern Territory stakeholders to increase industry skills capacity and business capability across the Northern Territory. We do this through:

- Building relationships through extensive engagement with our NT stakeholders, including businesses in urban, regional and remote NT, Industry Associations, schools, registered training organisations and Government.
- Contributing to the development of national qualifications to maintain relevance to employers throughout the NT
- Collaboration with national stakeholders, including Skills Service Organisations (SSO) and Industry Reference Committees (IRC).
- Matching businesses to the most suitable Registered training organisations
- Providing advice to the NT Government to link industry training needs with Government funding through VET plans and promoting career pathways
- Relaying intelligence gathered from industry on a range of issues in support of the Northern Territory Skilled Occupation Priority List (NTSOPL).
- Supporting and promoting apprenticeships and traineeships throughout the Northern territory
- Identifying opportunities to develop industry workforce strategies.
- Research industry workforce trends to inform future planning.
MMC is a Territory owned and operated family business operating for over 25 years in Northern Australia. MMC is certified to ISO9001 & QHSAS 18001/AS4801.

Services we offer include; Fabrication, coded welding, detailing, fitting, machining, and personnel solutions. MMC is set up to manage ITPs and quality plans. We are also procedurally set up for the following: Fabrication, NDE, Inspection and test, Material Traceability, WPS and PQR, Weld Repair, surface preparation and protection.

We supply full traceability of our processes before, during and after fabrication, with the use of reports, certificates and registers for the full scope of works completed. MMC has a workforce of more than 150 personnel and has 4 workshops including a dedicated OIL & GAS Fabrication Workshop and an in-house detailing, QA and documentation office employing 10 engineers to keep emphasis on quality requirements.

MMC has a focus on delivering products and services to the Oil & Gas Industry through construction and operations, as a supplier to the operators, contractors and OEMs. We are seeking JV opportunities with contractors and OEM's to deliver a cost-effective model for the industry.
Nilsen has over 100 years of continuous service in electrical and communications engineering, construction and maintenance services. We’re proudly celebrating 25 years servicing the NT, in major infrastructure, energy, commercial, industrial & defence projects. Our seamless services covers all facets of electrical installation, from the sub station, to the furthest outlying distribution boards and leads. Nilsen's strategic alliance with TEGG Service, a global preventative maintenance organisation, provides comprehensive maintenance for your electrical assets, from transformer to distribution board level. Our comprehensive asset management system, allows us to flag incipient problems, and take corrective action before an unscheduled stoppage occurs.

HV cabling and termination, Switchboard installation and commissioning, lighting controls, UPS service/installation, data cabling installation, and underground cabling are just some further areas of our expertise.

The focus for Nilsen, is always to partner with you, to provide efficient solutions for your unique requirements.

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Established in 2005 NT Recycling Solutions have grown to be the Northern Territory’s largest fully locally owned and managed waste disposal and recycling company. Whilst based in Darwin, NTRS provides a wide range of services & solutions throughout the Territory servicing the oil & gas sector.

NTRS is committed to raising the industry standard, providing true used oil recycling services in order to reduce the reliance on burning oil as the only disposal option for used oil. This commitment has lead ntrs to develop a specialised oil collection fleet and facilities which in partnership with Southern Oil Refineries provides a true ‘lube to lube’ recycling solution. NTRS’ other capabilities include the management of general waste, septic & grease trap pump outs.

The recent commissioning of our $3.5 million MRF (materials recovery facility) allows us to process a greater volume of co-mingled recycling with less contamination before being sent for reprocessing into recycled products. Our recycling capabilities also include e-waste, fluorescent tubes & batteries plus you can trust NTRS with your secure destruction. NTRS works with its clients to create better environmental outcomes.
At Oceaneering, our innovative products and services enable our creation of integrated solutions, which are applied across the life of field to provide greater value and a lower total cost of ownership for our customers.

We operate in a wide range of industries including Oil & Gas (Onshore, Offshore, Subsea & Topside), Marine, Mining, Defence, Renewable Energy, etc. We are a global organisation with facilities and personnel located throughout Australia, including Darwin.

Operating out of two facilities in the Northern Territory and supported out of the Australian headquarters in Perth, we currently provide subsea tooling and rental equipment, Umbilicals, ROV services, NDT inspection (conventional & advanced), Lifting & Lifted equipment inspection & certification, Rope Access services, plus Drilling equipment & OCTG inspection.
Oilfield Connect is Territory based, privately owned and operated with a focus on the supply of API accredited products for upstream O&G Industry.

- Casing API 5CT with BTC, STC or LTC connections
- Casing / tubing couplings & accessories
- Casing cementing/float equipment
- Tubing API 5CT with EUE or NU connections
- Tubing – test string – two step multi-seal
- General protection & handling accessories
- Spools / flange Adaptors, etc.
- Surface wellhead segmented
- Surface wellhead integral
- Drill strings
- Drill string accessories
- Flowline Products (flanges, chicksan, unions & valves)

Products have current API certification, MTC, track record in similar markets, including QLD’s CSG operations and onshore northern WA.

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PCM Group is an Australian owned and operated company based in Darwin, and Perth delivering safe industrial blasting and protective coating solutions to Australian industries.

PCM Group delivers complex projects throughout Australia by combining the latest industrial blasting and coating technologies with a highly trained, multi-disciplined workforce providing cost effective solutions to customers looking at maximising the life cycle of their assets.

Based out of Darwin, and Perth, PCM Group provides a flexible work force that can be deployed around Australia and to offshore locations meeting a broad range of industry sectors.

Our Vision is to enable our customers to continually deliver their operations safely and efficiently, by maximising asset life of supporting infrastructure critical to businesses delivering services, products and operations.

PCM Group has an accredited Integrated Management System in place which enables our diverse workforce to deliver a range of highly specialised services including:

- Protective Coatings Systems
- Abrasive Blasting
- Ultra-High Pressure Water Blasting
- Vacuum Loading Services
- Hydro Concrete Demolition
- Polyurea Coating Systems

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Pressure Dynamics International Pty Ltd is a Life of Asset Solutions contractor, delivering:

- Inspection, Maintenance, Repair & Operational ("IMR" / "MRO")
- Storage, Maintenance & Materials
- Original Equipment Manufacturer ("OEM")
- Brownfield Modification, Life-extension, and Optimisation
- Professional Engineering & Project Management
- Asset Management & Maintenance

Services with a Hydraulic and Electro-Mechanical systems and controls specialisation.

PDI has an exemplary Safety, Health & Environmental record and is the only IMR Services contractor in the industry to be certified to ISO29001 Oil & Gas.

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Site Skills Training, part of Site Group International, is a Northern Territory Registered Training Organisation specialising in delivery of Oil & Gas, Energy, Mining, Construction and related industries.

Site, directly and through related companies specialises in Workforce Localisation and Competency Development for Operations and Maintenance crews, working with companies to develop competency frameworks and training needs specific to project/ jurisdictional requirements.

Site Skills Training delivers over 4,000 programs a year in the Northern Territory and in the three years 2014-2016 delivered over 90,000 programs around Australia. Site Skills Training is funded for Apprenticeships and Traineeships in the Northern Territory.

Site Skills Training has been operating in the Northern Territory since 2012 and in June 2017 took a new, 8,000sqm lease for a training facility in East Arm.

Site Skills Training look forward to supporting onshore and offshore operations and maintenance requirements with a focus of local development of a local, skilled workforce.

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Territoria Civil was established in 2013 as a trading name of John Holland in the Northern Territory. We believe strong local involvement is essential to enhance local benefit. We are fully committed to engaging with local suppliers and local people wherever they are available. We employ more than 400 staff and hundreds of contractors to deliver a number of high profile projects for local and international customers.

Territoria Civil successfully delivered the civil construction works for the Ichthys Onshore Facilities LNG project site development civil works package. The projects involved deliver the finished earthwork levels for a new LNG plant and supporting facilities. The scope of the project included all work required for the site development of the LNG plant, flare pad, module offloading facility causeway, operations complex and site access road. Works also include the engineering design, construction and monitoring of the ground improvement works.

We have a proven track record of delivering infrastructure solutions for the Northern Territory and our projects include road construction, and upgrades, building, resources and rail infrastructure. Our team at Territoria Civil has a strong history of working on multi-discipline projects, both large and small, and deliver quality results to our clients.
Territory Instruments is a Process Control, Instrument Calibration, Instrument Sales and Instrument Rental Business. The business has been in operation for 18 years focused on the Mining, Oil & Gas, Marine, Construction, Infrastructure Management and Defence sectors. We have a fully qualified workshop and technician’s offering cutting edge solutions.

Our business has undergone a major investment restructure focused on delivering local services to the offshore and onshore oil and gas industries. In recent times, we have invested over $300,000 into a new state of the art precision multifunction calibrator, DNV ISO Accreditation and NATA certification that will deliver a local service to support industrial projects across Northern Australia.

Calibration capabilities cover:
- Electrical
- Electronic
- Force
- Pressure
- Dimensional
- Gas Detection
- Temperature

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Universal Site Monitoring’s PSM Hero 715 brings an unparalleled level of occupational health, safety and oversight to the gas detection market. The PSM Hero 715 is an unrivaled gas detection device that provides multiple communication modes, location identification and health metrics, allowing complete oversight of worker hazard exposure.

The innovative design provides immediate feedback of worker exposure to hazardous gas both locally to the individual and remotely to the emergency response personnel as well as data of the individual's physical condition.

The stream of live data also allows plant hazards to be detected early, health exposures to be monitored and automated auditable management data on device functional checks (such as bump testing and calibration). The level of oversight the PSM Hero 715 will bring to worker safety, health monitoring and plant control has the potential to cause a major disruption in what we have learned to accept from safety devices.
Valmec & MMC have formed a Strategic Alliance to provide a joint offering to NT projects and clients with the aim to combine the competitive advantages of both firms and deliver a safe and diverse high quality service with price efficiency.

With MMC’s long history and scale as a Local NT contractor and Valmec’s proven project management in a self-performing model, the Alliance is well placed to deliver significant benefits to our clients. The MMC / Valmec Strategic Alliance delivers a new and unique construction and service delivery model to the Northern Territory.

Our range of services include the planning and execution of mechanical, electrical, access, fabrication, procurement and labour hire services to name a few. The MMC / Valmec Strategic Alliance has created a workforce of 180 personnel in the Northern Territory, with the support of up to 500 Nationally.
Winnellie Hydraulics is a second generation, locally owned business operating in Darwin for over 30 years supplying specialist hydraulic and pneumatic products and services to the upstream, downstream and construction sectors. We provide sales, service, calibration, technical support and training offering turnkey solutions from our purpose built facility in Darwin.

Our strong reputation in the industry is built on our commitment to our client’s problems and ability to respond quickly towards a resolution through our ever expanding supply and service chain including Enerpac, Parker, Hydac, Dixon, Rexroth and more. We are passionate about our business and our people with safety, quality and sustainability at the forefront of our mission statement.

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Meet our NT Buyers...
ASCO’s core business is the operation of Supply Bases, providing support to the oil and gas industry across the life of both offshore and onshore fields from exploration, through development to production. ASCO operates 17 supply bases across the world. We deliver high standards of safety, service reliability and efficiency that together minimise the risk associated with the movement of materials to/from offshore and onshore assets. We differentiate our service delivery through the combination of our high-quality people, our proven processes, state of the art systems and our strategically located facilities. The effective delivery of integrated supply base operations centres around the successful planning of activity, cargo/vessel movement, road transport, materials flows and resources. Through our integrated logistics management system (iLMS), ASCO provides the systemic planning capability to drive cost efficiency/reduction, reliability and capacity into our existing best in class operations.

In addition to our core service, we offer a comprehensive framework of support services based around our strategic locations; materials management, marine services, waste management, distribution and transportation.
We collaborate with our clients to facilitate their business ambitions. With a benefit of 60 years’ local and international experience, a workforce of more than 96,000 people, and a presence in over 20 countries, we provide innovative solutions to our clients. We design, fund, construct, operate, and maintain major projects and infrastructure assets across diverse industries. Broadspectrum is driven by a relentless pursuit of contributing to the creation of better human experiences for those who interact with the industries we’re part of. Innovation for industry, community and clients is key to our culture with five Centres of Excellence, longstanding relationships with more than 30 prestigious universities and our own corporate university, Summa, in Madrid. An example of our global scale and capability, is our ongoing funding, design, construction, operation and maintenance on Heathrow Airport in London where it ensures smooth operations for 80 airlines, 472,067 flights and 75 million passengers every year. With an S&P rating of BBB, a stable outlook, and an annual revenue of $15 billion, Ferrovial is one of the world’s leading infrastructure operators and municipal services companies recognised to deliver sustainable solutions.
ConocoPhillips has been in Australia for nearly 3 decades, operating the Darwin LNG facility and associated Bayu-Undan field, as downstream operator of Australia Pacific LNG, and with exploration and appraisal projects across northern Australia including the Barossa, and Greater Poseidon projects.

As DLNG Operator, we are in discussion with a number of projects in Northern Australia that could extend the life of Darwin LNG following the end of field life for Bayu-Undan, post 2022.

Separately, as operator of the Barossa Project, ConocoPhillips has entered Front End Engineering and Design, and is progressing this project as a leading backfill candidate for Darwin LNG.

ConocoPhillips have a strong history of working with local industry in the NT to develop supply and service opportunities for Darwin LNG and Bayu-Undan. We look forward to building on this legacy through our ongoing operations and growth opportunities.
The Port of Darwin is strategically positioned as Australia’s nearest port to Asia and the nation’s ‘northern gateway’ for Australasian trade.

The Port of Darwin includes the commercial wharf facilities at East Arm and the cruise ship terminal at Fort Hill Wharf. It is also a key support hub for the expanding offshore oil and gas fields in the Arafura Sea, Timor Sea and waters off the coast of Western Australia.

It is the only port between Townsville and Fremantle with full access to multi-modal transport services. Darwin Port provides world class pilotage and harbour control systems and a seamless supply chain capable of handling containers, bulk liquids, bulk materials, live exports and heavy lift oversized cargoes.

With expansion plans and a commitment to continuing investments in infrastructure, Darwin Port is ready to service Australia’s future needs and capitalise on the development of Northern Australia and emerging markets.
DOF ASA was founded in 1981 and is today an international Group of companies which owns and operates a modern fleet of supply and subsea vessels as well as having the engineering capacity to service the subsea market. The company operates worldwide and offers services to the global oil and gas industry. Delivering safe, successful offshore and subsea projects across a wide range of services: supply, anchor handling, survey, diving, construction, installation and IRM (inspection, repair and maintenance).

Our facilities are close to our clients, staffed by local workforce and have a strong network of local suppliers. Our Darwin facility supports regional subsea operations with warehousing, workshops, spares management and logistics and supply. Local procurement functions range from general stores through to specialised tooling and fabricated items.

The DOF Group has robust, independently audited and certified systems that support safe-work practices and mindsets. Our ‘Safe the RITE way’ program integrates our core values – Respect, Integrity, Teamwork and Excellence – with safe behaviors to deliver our primary value, ‘Above all we are Safe’.

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Downer designs, builds and sustains assets, infrastructure and facilities and we are the leading provider of integrated services in Australia and New Zealand. With a history dating back over 150 years, Downer is listed on the Australian Securities Exchange and New Zealand Stock Exchange as Downer EDI Limited (DOW). We are an ASX 100 company that also owns 88 per cent of Spotless Group Holdings Limited (SPO).

Our business is founded on four pillars: Safety, Delivery, Relationships and Thought Leadership. Downer employs approximately 56,000 people, across more than 300 sites primarily in Australia and New Zealand but also in the Asia-Pacific region, The Americas and Southern Africa.

Downer is committed to supporting the success of the communities in which we operate, by fostering and maintaining enduring relationships built upon trust. In addition to providing local employment opportunities, Downer is focused on making a difference through partnerships, sponsorships and donations.

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Easternwell provides a complete range of exploration, development and production well drilling and well servicing operations, together with the full suite of support activities needed for successful operations in both conventional and unconventional oil and gas. As a proven solution provider with over 40 years' experience in Australia’s oil and gas industry, Easternwell is focused on a high level of service delivery and working collaboratively with clients to support safe and sustainable operations.

Through our innovative and industry leading Quality, Health, Safety and Environmental policies and practices we have developed a strong safety culture. Our people are trained to the most exacting competency levels through the company’s Registered Training Organisation to ensure they are skilled to operate the latest technology rigs and equipment to meet the specific needs of our client’s drilling and well servicing programs.

As a subsidiary of Broadspectrum, the company’s depth of expertise, experience and capability enables us to deliver a full service offering to clients, including logistics and facilities management, consulting, construction, care and welfare, operations and maintenance and business support services. The group’s capability is further enhanced as a Ferrovial company, a multinational infrastructure operator and municipal services company, committed to developing innovative and sustainable solutions.
We are an energy company. We are working to build a future where everyone can access energy resources efficiently and sustainably. Our work is based on passion and innovation, on our unique strengths and skills, on the quality of our people and in recognising that diversity across all aspects of our operations and organisation is something to be cherished. We believe in the value of long term partnerships with the countries and communities where we operate."

Our roots are in Italy but from the very beginning we have looked beyond our national borders. Today Eni works in 71 different countries, with approximately 33,000 employees all over the world. It carries out oil and gas exploration, development and extraction in 46 countries, trades in oil, gas, LNG and electricity in 30 countries and sells high-quality fuels and lubricants in 32 countries.

Since it was founded Eni, has been inspired by principles that guide its every move – and make its modus operandi unique. Eni is committed to promote these ideals through trust, reciprocal exchange of knowledge and the sharing of values and objectives. Our actions are always aimed at safeguarding and promoting human rights, respecting safe and fair working standards, protecting the environment and countering corruption.
Founded in 1919, Halliburton is one of the world’s largest providers of products and services to the energy industry. With over 55,000 employees, representing 140 nationalities in more than 80 countries, the Company helps its customers maximize value throughout the lifecycle of the reservoir – from locating hydrocarbons and managing geological data, to drilling and formation evaluation, well construction and completion, and optimizing production throughout the life of the asset.

Halliburton Australasia has been operating since 1958 and consists of four countries being Australia, New Zealand, Papua New Guinea and East Timor. In Australasia Halliburton has the following offices and support based in South Australia, Western Australia, Queensland, New South Wales, Northern Territory, Victoria, New Zealand and Papua New Guinea.

Widely recognized throughout the oil and gas industry for our technical capability, competent employees and excellent HSE performance, we supply a full range of well construction, project management and pipeline services to our many clients.
Located about 220 kilometres offshore Western Australia, Ichthys represents the largest discovery of hydrocarbon liquids in Australia in 40 years.

The Ichthys LNG Project is currently in construction and is ranked among the most significant oil and gas projects in the world. The Ichthys LNG Project is effectively three mega-projects rolled into one, involving some of the largest offshore facilities in the industry, a state-of-the-art onshore processing facility and an 890 km pipeline uniting them for an operational life of at least 40 years.

Natural gas and condensate from the Ichthys Field’s subsea wells will undergo preliminary processing on the large, floating central processing facility (CPF), which will be permanently moored near the Field.

The onshore processing facilities near Darwin will cool gas from the pipeline and transform it into liquid to reduce its volume for transport. Onshore facilities will include two LNG trains, LPG and condensate plants, product storage tanks, administration facilities, utilities and a jetty.
Industry Capability Network (ICN) is a business network that introduces local companies to projects large and small. In essence, we offer a new business source for suppliers and a sophisticated search service for project managers. ICN could well be described as the innovative industry matchmaker.

Our role is to find the suppliers and service providers who are best equipped to meet the requirements of hundreds of projects across Australia and New Zealand.

Every day we work with local suppliers and project managers to help save valuable time and money in the procurement process. We also help to secure billions of dollars in contracts and jobs that may otherwise have gone overseas.

If you’re a major project developer, we can put you in contact with the best suppliers. If you’re a supplier, we can connect you with the best projects planned or already underway across Australia and New Zealand - and around the world.
Jemena is proud to have been selected by the Northern Territory Government to build, own and operate the Northern Gas Pipeline (NGP).

The 622km pipeline will link Tennant Creek in the Territory with Mount Isa in Queensland, unlocking the next phase of economic growth for the Northern Territory and help build a stronger Northern Australia. Construction of the $800 million Project began in July 2017. The first gas is scheduled to flow in late 2018.

The Northern Gas Pipeline (NGP) project gained the trust and support of the Aboriginal and non-Aboriginal landowners, local businesses, communities and stakeholders by ensuring there were tangible benefits for the region and delivering on our commitments.

However, the NGP is the only the first step in Jemena’s strategy for developing transmission infrastructure across northern Australia. The Northern Territory Government’s decision to allow on shore gas development means that Jemena can now pursue plans to extend the NGP to support gas development in the North, building on the strong relationships that have been forged through the NGP so far.

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With its head office located in Fremantle, Western Australia and international headquarters in Singapore, MMA Offshore is one of the largest marine service providers in the Asia Pacific region.

At MMA Offshore we specialise in providing marine solutions and expertise to the offshore oil and gas industry. Our service is underpinned by our Target 365 culture of striving for a “Perfect Day, Every Day” – one where each day is free of injuries and incidents. We believe in partnering with our clients to deliver fit-for-purpose, innovative, marine solutions.

Our service offering is backed by our high specification offshore vessel fleet, and strategically located onshore facilities which enable us to leverage our quality marine expertise. The mix of these assets enables bespoke, value-added solutions to the industry.

Our fleet profile includes 30+ modern offshore vessels capable of supporting all phases of the offshore oil and gas development cycle. We have custom built and modified a number of vessels for specialist marine services.

Our personnel are experienced in the provision of marine support across the exploration, construction and production phases of the oil and gas development cycle.

Our onshore facilities in South East Asia provide clients with integrated marine logistics support and vessel maintenance facilities. As an employer of choice for marine professionals with world class expertise, we embrace our industry with a willingness to explore new possibilities.
Monadelphous is a leading Australian engineering group providing construction, maintenance and industrial services to the resources, energy and infrastructure sectors. We are involved in some of Australia’s biggest and most complex projects and facilities, reflecting our position as a leader in our chosen markets.

Monadelphous has over 45 years’ experience providing customer-focused engineering solutions from design, right through to operation and maintenance, over the complete life cycle of an asset. Our commitment to deliver what we promise is supported by a large multidisciplinary workforce, who embody the Monadelphous values. We have a proven capability that is scalable, from discrete packages of work to completely self-performing, end-to-end projects that are delivered innovatively, cost effectively and safely.

Our success and sustained growth are built on a reputation of producing solid, quality work, maintaining a clear customer focus and providing safe, reliable, innovative and cost-effective service solutions. We employ approximately 6000 people, with major offices in Perth, Western Australia, and Brisbane, Queensland, supporting our operations in projects, facilities and workshops spread across Australia and in neighbouring countries including Papua New Guinea and China.
Origin Energy (ASX: ORG) is the leading Australian integrated energy company.

Origin is the leading energy retailer with approximately 4.2 million customer accounts, has approximately 6,000 MW of power generation capacity and is also a large natural gas supplier.

Origin is the upstream operator of Australia Pacific LNG, which supplies natural gas to domestic markets and exports LNG under long term contracts.

Origin Energy operates three exploration permits in the Beetaloo Basin. Together with project partner Falcon Oil & Gas, we are evaluating the potential of Proterozoic rocks of the Velkerri and Kyalla formations.
Power and Water operates across the Northern Territory under licences issued by the Utilities Commission to provide power, water and sewerage and:

- Owns and operate the large dams and groundwater fields to deliver clean drinking water to households and businesses
- Operates both a retail and wastewater business
- Operates the regulated and parts of the unregulated electricity network in the Northern Territory
- Provides full end to end electricity, water and sewerage services in remote towns and communities under agreement with the Northern Territory Government
- Makes sure the electricity network is balanced, stable, safe and reliable and operate the interim electricity market
- Retails electricity to a number of mining towns throughout the Northern Territory
- Contracts and manages large scale wholesale gas purchases and transportation agreements and sell that gas to Territory Generation and other businesses
- Owns and operates five generation plants in regional areas and sells the electricity to Jacana Energy
- Is one of the key responders following a natural disaster – helping the community to restore essential services

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Qube is Australia’s largest integrated provider of import and export logistics services with national operations that provide a broad range of services.

Qube’s vision is “To be the leading provider of Integrated Logistics Solutions focussed on Import and Export Supply Chain Activities in the Asia Pacific region”.

Qube Energy (a division of Qube Ports) is an established provider of port integrated logistics services to the oil, gas and pipeline energy sector. Qube Energy operates from our network of 28 strategic port / facility locations throughout Australia, including the ports of Darwin, Dampier, Geraldton, Fremantle, Bunbury, Adelaide, Portland, Melbourne, Bell Bay and Barry Beach. Qube Energy is able to support subsea, exploration, drilling and completion operations at various supply base port locations throughout Australia. Qube Energy acknowledges the importance of the oil and gas industry to the Australian economy and provides the full suite of logistics support to this market with our experienced management teams and key supply base facilities.
The Western Australia and Northern Territory Oil and Gas Exploration and Production Industry Safety Forum (known as Safer Together WA/NT) is a not-for-profit, member-led organisation of Operating Companies and Contract Partner Companies committed to creating the leadership and collaboration needed to build a strong and consistent safety culture in our industry.

The benefits for the Industry will be simplification, improved efficiency and elimination of waste and duplication. Most importantly, it will improve safety outcomes. Membership is open to all Operator Companies and Contract Partner companies that have a genuine interest in promoting safety. Membership gives your company the opportunity to drive the Industry’s safety agenda through:

- Involvement in bi-annual Industry Safety Forums.
- Eligibility to join the Safety Leaders Group and steer the Industry’s safety agenda.
- Participation in the Working Groups that are addressing the various safety issues facing the industry.

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Safer Together, creating the leadership and collaboration needed to build a strong and consistent safety culture in the Oil and Gas Industry
An Australian energy pioneer since 1954, Santos is one of the leading independent oil and gas producers in the Asia-Pacific region, supplying the energy needs of homes, businesses and major industries across Australia and Asia. It is underpinned by a portfolio of high-quality liquefied natural gas, pipeline gas and oil assets.

With one of the largest exploration and production acreages in Australia, a significant and growing footprint in Papua New Guinea and a strategic infrastructure position, Santos is well positioned to benefit from the growing global demand for energy.

Santos is focused on delivering sustainable shareholder value by becoming a low-cost, reliable and high-performance business with the financial flexibility to build and grow the business through the oil price cycle.
Shell has been in Australia since 1901. Since that time the company has changed to meet a changing Australian market. Today Shell Australia is focused largely in the Upstream sector, especially in the exploration, development and production of liquefied natural gas (LNG) and oil. Australia ranks second to the United States as an investment destination for Shell and over the last decade Shell has discovered significant resources in Australia.

Shell is a major investor in key Australian LNG projects, including the world-leading Prelude floating LNG (FLNG) Project, which is 67.5% owned and operated by Shell. Shell also holds significant positions in two of Australia’s biggest resource projects, the North West Shelf LNG project (one sixth interest) and Gorgon (25% interest). Shell is pursuing further LNG growth options in Australia, including the Browse Joint Venture Development, the Sunrise Joint Venture and Arrow Energy.

Shell’s Prelude FLNG facility is currently being commissioned 475km north-east of Broome, Western Australia. The Northern Territory plays a significant role in the supply chain for Prelude, through our Darwin supply base and our contractors who manage warehousing, maintenance and logistics.
TechnipFMC is a global leader in subsea, onshore/offshore, and surface projects. With our proprietary technologies and production systems, integrated expertise, and comprehensive solutions, we are transforming our clients’ project economics.

We are uniquely positioned to deliver greater efficiency across project life-cycles from concept to project delivery and beyond. Through innovative technologies and improved efficiencies, our offering unlocks new possibilities for our clients in developing their oil and gas resources.

Each of our 44,000 employees is driven by a steady commitment to clients and a culture of purposeful innovation, challenging industry conventions, and rethinking how the best results are achieved.

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Territory Generation is a Northern Territory Government owned corporation, formed on the 1 July 2014 as part of the structural separation of the Power and Water Corporation.

Territory Generation employs over 200 people Territory wide, generating electricity in Darwin, Katherine, Tennant Creek, Alice Springs, Yulara and Kings Canyon.

Territory Generation owns and operates 583 MW of capacity, and contracts a further 4 MW from independent renewable power producers, Uterne Solar, and 1 MW from Shoal Bay landfill gas facility in Darwin.

Overall we generate more than 1600 GWh of electricity per year for Territory homes and businesses.
Upstream PS is a leading provider of operations and maintenance, well sites, engineering and production assurance services, with well-established oil and gas pedigree and a reputation for providing safe, innovative and sustainable solutions to oil and gas production challenges.

Our team of more than 300 people support facilities, onshore and offshore, across Australia, including Northern Oil and Gas Australia’s Northern Endeavour FPSO and Eni’s Blacktip Gas Field and Yelcherr Gas Plan in the Northern Territory.

Energy Club NT is proudly supported by our platinum sponsors

And local business partners